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David Ogilvy was an advertising genius. At the age of 37, he founded the New York-based agency that later merged to form the international company known as Ogilvy & Mather. Regarded as the father of modern advertising, Ogilvy was responsible for some of the most memorable advertising campaigns ever created.

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advertising copywriter, and the book is written as though the entire book was advertising copy. It contains eleven sections:

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Confessions of an Advertising Man by David Ogilvy was originally published by Atheneum in 1963, and recently re-published by Southbank Publishing on 1/1/12 - order it from Amazon here or from Barnes & Noble here - or pick it up at your local bookseller (find one here).

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David Mackenzie Ogilvy CBE (/ ˈoʊɡɪlvi /; 23 June 1911 – 21 July 1999) was a British

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advertising tycoon, founder of Ogilvy & Mather, and known as the "Father of Advertising". Trained at the Gallup research organisation, he attributed the success of his campaigns to meticulous research into consumer habits.

David Ogilvy (businessman) - Wikipedia

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David Ogilvy wrote this iconic book in 1963, fourteen years after launching his wildly successful advertising agency. Confessions quickly became an international bestseller, selling millions of copies and being translated into 14 languages. Media Week called it "Required reading for anyone in business."

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